



YOUR REAL ESTATE CONSULTANTS FOR LIFE!

News to Help You Save Time & Money

May 2009

Three Poems To Mom

My Mother kept a garden, a garden of the heart.
 She planted all the good things that gave my life its start.
 She turned me to the sunshine and encouraged me to dream,
 Fostering and nurturing the seeds of self-esteem.
 And when the winds and rain came she protected me enough,
 But not too much because she knew I'd need to stand up tough.
 Her constant good example always taught me right from wrong,
 Markers for my pathway that will last a lifetime long.
 I am my Mother's garden, I am her legacy,
 And I hope today she feels the love reflected back from me.



.....

“Happy Mother's Day” means more than “Have a happy day.”

Within those words lie lots of things we never get to say.

It means “I love you,” first of all, then, “Thanks for all you do.”

It means “You mean a lot to me,” and that “I honor you.”

But most of all, I guess it means that I am thinking of Your happiness on this, your day, with pleasure and with love.

.....

Mother, you've given me two things:

One is roots

The other is wings.

Let's honor all Moms on May 10!

www.LeisureVillage.com
Information for YOUR Community
 The Barlow Group—(805) 987-5755

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May Quiz Question

The city formerly known as “Bombay” is now known by what name?

Everyone who faxes, e-mails or calls in the correct answer by the 25th of this month will be entered into a drawing for a \$25 gift certificate to *Wood Ranch BBQ & Grill*.

Call in answers to Corrine
987-5755 x27 or email
info@barlowwilliams.com

When Silence Isn't Golden

Sometimes there is wisdom in saying nothing. However, saying nothing can run its own risks when there's something that needs to be communicated.

If you're the silent type, experts say you run the risk of unnecessary misunderstandings if your lack of communication is merely an avoidance tactic. Saying nothing, especially when emotions are involved, is akin to handing someone a blank slate; that person may fill in the void with the script that's undoubtedly unfolding in his or her mind. Instead, a few well-chosen words can bring clarity and relief to all. You don't have to say much, but ignoring trouble spots can buy you exactly what you're probably trying to avoid – more trouble.

Old Proverbs Made New

A first-grade teacher presented her students with a list of proverbs that were missing the last few words. She invited the students to finish the proverbs in their own words, and these six-year-olds demonstrated some pretty original thinking!

1. Happy is the bride who...*gets all the presents.*
2. Don't change horses...*until they stop running.*
3. Strike while the...*bug is close.*
4. Don't bite the hand that ...*looks dirty.*
5. A miss is as good as a...*Mr.*
6. It's always darkest before...*Daylight Saving Time.*
7. The pen is mightier than the...*pigs.*
8. A penny saved is...*not much.*
9. When the blind lead the blind...*get out of the way.*

WELCOME NEW CLIENTS

Here are some of the new clients who became members of our “Real Estate Family” this past month. We'd like to welcome you and wish you all the best!

Mary Kappler Family
Bruce Curry
(Happy To Serve You Again)
Aaronson Family
(Happy To Serve You Again)
Jim & Carol Miller
(Happy To Serve You Again)
Lucy Cornacchione Family

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends and relatives to us.

10. If you lie down with dogs, you'll...*smell bad in the morning.*
11. Don't put off till tomorrow what...*you put on to go to bed.*
12. Children should be seen and not...*spanked or grounded.*



Are You Stroke Savvy?

It's all too common to hear about someone suffering a stroke, but do you know what a "stroke" is, and how to recognize and respond to the symptoms? Here's a quick true-and-false to test your knowledge:

A stroke is the same as a heart attack.

False: A stroke is a sudden loss of brain function caused by the interruption of the flow of blood to the brain or the rupture of blood vessels in the brain. The interruption of blood flow or the rupture of blood vessels causes brain cells (neurons) in the affected area to die. The effects of a stroke depend on where the brain was injured, as well as how much damage occurred. A stroke can impact any number of areas including your ability to move, see, remember, speak, reason, read and write.

Only older people have strokes.

False: Each year, 28 percent of people who suffer a stroke are under age 65, including unborn babies, infants and kids.

A stroke is bad, but most people make a full recovery.

False: Stroke is the leading cause of serious, long-term disability. Only about 10 percent of stroke victims recover completely.

A stroke is bad, but you probably won't die from it.

False: Stroke is the third leading cause of death in the U.S. and the fourth leading cause in Canada. Worldwide each year, 15 million people suffer a stroke, and one-third die.

April Quiz Answer

Question: What is the longest snake known in the modern world?

Answer: Reticulated Python.

Source: www.extremescience.com

Congratulations to Tobie Treitman, v42.

Your name was selected at random from all of the correct quiz entries and you'll receive a \$25 gift certificate to Wood Ranch.

Watch for your name in a coming month

More men than women die from having a stroke.

False: Women are twice as likely to die from a stroke as men.

If you suspect someone is having a stroke, call their doctor.

False: Immediately calling emergency services (911 or your local emergency number) can significantly improve survival and recovery. If the person is diagnosed with a stroke caused by a blood clot, doctors can administer a clot-busting drug available only at a hospital, but it must be within the first few crucial hours after symptoms begin.

It's easy to tell when someone is having a stroke.

False: There is often no pain associated with stroke symptoms, and the symptoms may come and go, go away totally, or get worse over the course of several hours. Here are five signs that someone may be having a stroke:

- Weakness – sudden loss of strength or sudden numbness in the face, arm or leg, even if temporary.
- Trouble speaking – sudden difficulty speaking or understanding, or sudden confusion, even if temporary.
- Vision problems – sudden trouble with vision, even if temporary.
- Headache – sudden severe and unusual headache.
- Dizziness – sudden loss of balance, especially with any of the above signs.

**HAPPY ANNIVERSARY
TO YOUR HOME!**

☺ Mary Barkemeyer

☺ Richard & Elifriede Parker

☺ Ivan & Estella Bjel

☺ Mollie Braverman

☺ Roberta Dearmore

☺ Antonette Duren ☺ Don Beall

☺ Ron & Ellie Edwards

☺ Beverly Gandy ☺ Bette Greene

☺ Hank & Shirley Koval

☺ Josie Markey ☺ Joe Pinto

☺ Joesph & Anne Silver

☺ Margaret Lagasse

☺ Elizabeth Marvan ☺ Mary Messer

There are some simple things you can do to help identify if someone is experiencing a stroke.

True: The instant you notice symptoms, remember **S-T-R**, the first three letters in the word “stroke”:

S: Ask the person to **S**mile.

T: Ask the person to **T**alk by coherently repeating a simple sentence such as “It is sunny out today.”

R: Ask the person to **R**aise both arms.

If the person has trouble with any of these tasks, don't wait – call 911 *immediately*. Learn more at www.strokeassociation.org; www.kidshavestrokes.org; and ww2.heartandstroke.ca.

May Is Military Appreciation Month

It's always appropriate – but especially during May – to honor, remember, recognize, and appreciate all military personnel, those men and women who have served and those who now serve our country. It's equally important to honor military families by letting them know we're grateful for their sacrifices.



The Military Appreciation Month Web site has a number of ideas for honoring our military; visit www.nmam.org.

Beware Warehouse Fees/Savings

Warehouse clubs. We've all been there – and most of us have carted out a giant container of something that, when we get home, we wonder what we were

Advocate Of The Month

Congratulations to our
Advocate Of The Month,

Gail Morrison

As the Advocate Of The Month she
receives a \$25 Gift Certificate To
Ottavio's Italian Restaurant.

Thank You!

**Call us to find out how you can
become Advocate Of The Month!**

thinking at the time. How are we ever going to eat 10 pounds of dill pickles, and why did it seem like a good idea at the time we purchased them?

According to researchers Michael Norton and Leonard Lee in the Harvard Business School's *Working Knowledge for Business Leaders*, one in every 11 people in the United States and Canada buys something from Costco.

Warehouse clubs, they say, are estimated to be a \$120 billion industry in the United States alone. Norton and Lee wanted to know why we go to these clubs and overbuy – especially items with prices that aren't really a bargain. Their explanation: The presence of the membership fees alone, regardless of whether there's an

actual savings on products, creates a “fees/savings” link, which leads shoppers to spend more on “perceived great deals.”

The researchers also found:

- When stores charge fees, consumers infer a “fees/savings” link because we believe the stores charge the fees in order to offer members better prices.
- The mere presence of fees leads to increased spending.
- Consumers were more likely to express a desire to shop at stores that charged fees than those that did not – even when products and savings were similar.

TV Trouble

According to the Kaiser Foundation, 68 percent of eight- to 18-year-olds have a TV in their bedroom. Yet multiple studies have shown that having a television in a child's bedroom can lead to obesity, sleep problems, and poor school performance.

For example, a study by researchers at Johns Hopkins and Stanford University showed that children with TVs in their bedrooms scored significantly lower on school achievement tests than children without TVs in their bedrooms. Another study by the American Academy of Pediatrics indicates that having a television in the bedroom directly affected a child's quality of sleep, and heavy television viewing in any room made it harder for children to fall asleep and get a full night's sleep. And a number of researchers, including those at the Centers for Disease Control and the National Cancer Institute, have concluded that the more hours children watch television, the more likely they are to be obese.

AVOID PROBATE!

I am a huge advocate of getting a trust. None of us will live forever. We all need to put our affairs in order. The best way I have seen is to get a trust. At the very least make sure you have a Will so your wishes are known to those left behind. During the last two weeks three of my friends/clients have passed away without following this advice. Their families are now faced with the long, expensive Probate process. PLEASE ACT NOW!

SINCERELY, DAVE BARLOW

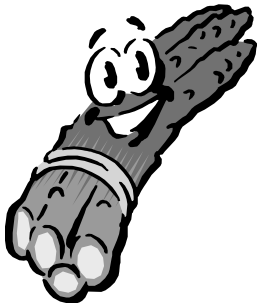
Wiper Reminder

Automotive experts recommend changing the blades in your windshield wipers every six to 12 months for optimum performance and driving visibility. Worn or damaged wiper blades do a poor job of removing precipitation, and they can't properly clear the mud, salt, and oil that splash up from the roadway. If your wipers are chattering, streaking, or failing to consistently wipe the windshield clean, then it's time to replace them.

All About Asparagus

May is the prime harvesting season for asparagus. A member of the lily family (along with onions, leeks, and garlic), the vegetable got its name from the Greek "asparagos," which means a sprout or shoot. It comes in several colors: green, the most common variety; white, which is grown without exposure to sunlight; and purple, which has a fruitier flavor than green or white asparagus.

Asparagus is a nutrient-dense food, high in folate (which helps produce and maintain new cells), and a good source of potassium, fiber, vitamin B6, vitamins A and C, and thiamin. It has no fat or cholesterol, and is low in sodium.



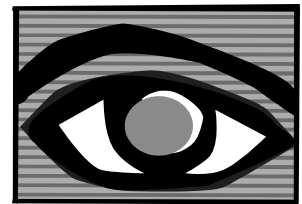
When you're shopping for asparagus, look for stalks that are rounded rather than fat or twisted; firm, thin stems with deep green or purplish closed tips; and the cut ends should not be too woody, although a little woodiness at the base prevents the stalk from drying out. Store asparagus in the refrigerator with the ends wrapped in a damp paper towel, and place it in the back of the refrigerator away from any light, since foliate is destroyed by exposure to air, heat or light. Use within a day or two after purchasing for the best flavor.

The mother of three unruly youngsters was asked whether or not she'd have children if she had it to do over again. "Yes," she replied, "but not the same ones."

– David Finkelstein

The Purpose Of Eyebrows

While a raised or lowered eyebrow can speak volumes in non-verbal communication, anthropologists believe that eyebrows were key to primitive man's survival. The arched shape diverts rain and sweat to the sides of the face. Both of these liquids could blur vision and impede an escape from predators.



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ALL BARLOW LISTINGS IN LEISURE VILLAGE

Address	Model	Price
33227 Village 33	Capri	\$249,000
42069 Village 42	Capri	\$275,000
13322 Village 13	Coronado I-C	\$285,000
42214 Village 42	Amalfi	\$315,000
40223 Village 40	La Jolla	\$435,000

Information deemed reliable, but not guaranteed.

BARLOW RENTALS

Newport—\$1200 / month
Monterey—\$1300 / month
Capri—\$1485/month + \$1550/month
Del Mar—\$1550 / month
Capri—\$1550 / month
Holmby—\$1550 / month
El Dorado—\$1650 / month
Valencia—\$1800 / month
La Jolla—\$2000/month + \$2150/month

Information deemed reliable, but not guaranteed.

PROPERTY SOLD IN LEISURE VILLAGE 2009

Based on information from the
Ventura County MLS Corporation for the period
January 1, 2009—April 24, 2009

MODEL	#SOLD	Average Price	Low Price	High Price	Avg Mkt Days
Amalfi	2	\$344,450	\$329,900	\$359,000	52
Avalon	2	\$178,500	\$169,000	\$188,000	82
Balboa	-	-	-	-	-
Bel Air	-	-	-	-	-
Brentwood	-	-	-	-	-
Capri	3	\$232,000	\$225,000	\$240,000	117
Capri 2	-	-	-	-	-
Coronado	-	-	-	-	-
Coronado II	2	\$247,000	\$239,000	\$255,000	140
Coronado 2-C	1	\$255,000	\$255,000	\$255,000	186
Coronado I-C	1	\$312,000	\$312,000	\$312,000	56
Del Mar	-	-	-	-	-
El Dorado	2	\$327,000	\$315,000	\$339,000	85
El Dorado I	-	-	-	-	-
El Dorado II	-	-	-	-	-
Fiesta	-	-	-	-	-
Galaxy	1	\$279,000	\$279,000	\$279,000	167
Holmby	3	\$308,800	\$299,500	\$315,000	75
La Jolla	1	\$479,000	\$479,000	\$479,000	72
Monterey	-	-	-	-	-
Monterey I	-	-	-	-	-
Newport	-	-	-	-	-
Valencia	2	\$394,000	\$393,000	\$395,000	53
TOTAL	20				

Information deemed reliable, but not guaranteed.

ALL ACTIVE LISTINGS IN LEISURE VILLAGE

Based on information from the
Ventura County MLS Corporation for
April 24, 2009

#	Model	Price
1	Balboa	\$190,000
2	Balboa	\$195,000
3	Newport	\$219,000
4	Coronado II	\$229,000
5	Capri	\$234,000
6	Del Mar	\$235,000
7	Monterey	\$239,000
8	Coronado II	\$239,000
9	Bel Air	\$239,000
10	Brentwood	\$245,000
11	Capri	\$245,000
12	Del Mar	\$248,000
13	Capri	\$249,000
14	Monterey	\$249,000
15	Del Mar	\$265,000
16	Capri	\$275,000
17	Coronado I-C	\$285,000
18	Bel Air	\$285,000
19	Holmby	\$289,000
20	Holmby	\$289,500
21	Capri	\$299,000
22	El Dorado	\$299,000
23	Capri	\$299,000
24	Coronado I-C	\$315,000
25	Amalfi	\$315,000
26	Del Mar	\$325,000
27	Capri 2	\$345,000
28	Amalfi	\$349,000
29	Galaxy	\$399,000
30	Amalfi	\$399,500
31	La Jolla	\$409,000
32	La Jolla	\$435,000
33	La Jolla	\$495,000

For Questions or Additional Information Call The Barlow Group
(805) 987-5755 or Toll Free 1 (800) 382-2228. Information
deemed reliable, but not guaranteed.

**THANK YOU FOR
YOUR VOTE!!!**

**We are honored to be
voted the Favorite
Realtor by the Ventura
County Star Readers.**



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