



YOUR REAL ESTATE CONSULTANTS FOR LIFE!

News to Help You Save Time & Money

September 2008

Which Day Are You Living?

There are two days in every week about which we should not worry, two days which should be kept free from fear and apprehension.

One of these days is Yesterday with all its mistakes and cares, its faults and blunders, its aches and pains. Yesterday has passed forever beyond our control. All the money in the world cannot bring back Yesterday. We cannot undo a single act we performed; we cannot erase a single word we said. Yesterday is gone forever.



The other day we should not worry about is Tomorrow with all its possible adversities, its burdens, its large promise and its poor performance; Tomorrow is also beyond our immediate control. Tomorrow's sun will rise, either in splendor or behind a mask of clouds, but it will rise. Until it does, we have no stake in Tomorrow, for it is yet to be born.

www.LeisureVillage.com
Information for YOUR Community
 The Barlow Group—(805) 987-5755

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This leaves only one day: Today. Any person can fight the battle of just one day. It is when we add the burdens of those two eternities – Yesterday and Tomorrow – that we break down.

It is not the experience of Today that drives a person mad, it is the remorse or bitterness about something that happened Yesterday and the dread of what Tomorrow may bring.

Let us, therefore, live but one day at a time

Which day are you living – yesterday, tomorrow or today?

Ave Barlow

Is School Stressing Your Child?

Do you have a child who's starting school this year? Is he or she suffering anxiety about school? If so, you can help reduce that anxiety, according to the American Psychological Association's Web site:

- Let children know that feeling the way they do is OK, and that lots of people get nervous when they do something for the first time.
- Make sure your child has a regular routine at home to get ready for school. You'll also want to let her make some choices, about what to wear, for example.
- Make sure your child has a chance to participate in fun activities with school friends after school. Having friends always makes things easier and less stressful.
- Spend time every day talking to your child about her school day. Listen to their stories and respond appropriately.

What's Missing?

This is an unusual paragraph. I'm curious how quickly you can find out what's so unusual about it. It looks so plain you would think nothing was wrong with it. In fact, nothing is wrong with it! It is unusual, though. Study it and think about it, but you still may not find anything odd. But if you work at it a bit, you might find out. Try to do so without any coaching!

Answer Key: Missing the letter "e," the most commonly used letter in the alphabet.

How To Ensure Safe Manicures

The Centers for Disease Control and Prevention say that unsanitary conditions and practices at nail salons can result in bacterial and fungal infections, and skin viruses such as warts. To select a safe nail salon, public health experts suggest the following tips:

- Look for posted licenses from the State Board of Cosmetology or other appropriate licenser for the salon itself, as well as for the individual nail technicians.
- Check to see if the facility is neat and clean.

August Quiz Answer

Question: Name the world's deepest lake.

Answer: Lake Baikal (in Russia).

Source: www.geology.com

Congratulations to *Paul Tritman, v42*.

Your name was selected at random from all of the correct quiz entries and you'll receive a \$25 gift certificate to Wood Ranch.

Watch for your name in a coming month

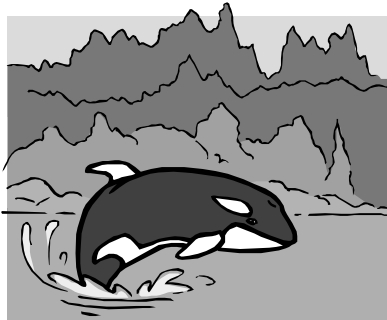
- If there's a strong smell of fumes, it's a sign that the facility is poorly ventilated. Inhaling the fumes of nail products can make you sick.
- Ask how the technician sanitizes nail implements. Autoclaving, or heat sterilization, is best, but chemical sterilization is acceptable if the implements are immersed for at least 10 minutes between customers.
- Both the nail technician and client should wash their hands in an antimicrobial soap before nail work begins.
- Each client should have a fresh bowl of soapy water to soak his or her nails in, and a new nail file should be used for each client.

***HAPPY ANNIVERSARY
TO YOUR HOME!***

- ☺ David Morningstar
- ☺ Bruna Migliaccio
- ☺ Dorothy Procopenko
- ☺ Norman & Betty Scadron
- ☺ Mae Roosman
- ☺ Norma Jean Rydgig
- ☺ John King
- ☺ Lew & Karen King
- ☺ Avi & Bonnie Barhom
- ☺ Stephen Merrick
- ☺ Ethel Elkind
- ☺ Sheldon & Tobi Tilles
- ☺ Norman Arno
- ☺ Darrell & Patricia Bevan

What Are Killer Whales?

Killer whales are fascinating animals whether you see them in the wild, on a TV program, or at a theme park. In addition, killer whales are...



Known variously as: *Orcinus orca* and *orca*.

Long-lived: 50+ years in the wild.

Large: Males grow to 23 feet long and weigh seven to 10 tons; females average 21 feet in length and four to six tons. A newborn calf is six to eight feet long and weighs up to 400 pounds.

Widespread: They're found in all oceans in the world, most commonly in the Arctic and Antarctic, but killer whales have also been spotted off the west coast of the U.S. and Canada.

Hungry: An average-sized orca eats about 550 pounds of food a day. They feed on fish, squid, sharks, marine mammals including whales and seals, turtles, octopi, and birds such as penguins and gulls.

Fast: They can swim up to 30mph in bursts in order to catch their prey.

Good communicators: Orcas travel in groups called *pods*. Each pod has distinctive noises that its members recognize even at a distance.

A surprise: Killer whales are actually members of – the *largest members* of – the dolphin family.

WELCOME NEW CLIENTS

Here are some of the new clients who became members of our "Real Estate Family" this past month. We'd like to welcome you and wish you all the best!

Lerner Family
Slyvester & Claire Scott
(Happy To Serve You Again)
Aaronson Family
(referred by Shirley Thrope)

We love giving recognition to our new friends and our wonderful existing clients who are kind enough to refer their friends and relatives to us

Do You Know Who I Am?

It was the final examination for the freshman biology course at the local university. The examination was two hours long and exam booklets were provided. The professor was very strict and told the class that any exam that wasn't on his desk in exactly two hours wouldn't be accepted and the student would fail.

Thirty minutes into the exam, a student came rushing in and asked the professor for the exam

booklet. "You won't have time to finish this," the professor snapped as he handed the student a booklet.

"Yes, I will," the student replied. He took a seat and began writing.

After two hours the professor called for the exams, and the students filed up and handed them in – all except the late student, who continued writing. An hour later, he came up to the professor, who was sitting at his desk preparing for his next class. The student attempted to put his exam on the stack of exam booklets. "I'm not going to accept that," said the professor. "It's late."

"Do you know who I am?" asked the student. "No, as a matter of fact, I don't," replied the professor with a tinge of sarcasm.

"Do you know who I am?" the student repeated in a louder voice. "No, and I don't care!" the angry professor shouted.

"Good," replied the student, who quickly lifted the stack of completed exams, stuffed his in the middle, and walked out of the room.

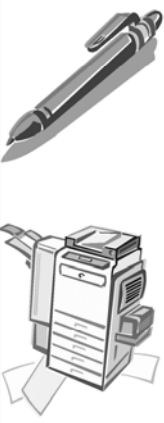
Is Bottled Really Better?

You see them everywhere: on the beach, in the street, beneath the bleachers at the ball park, floating in the lake, in waste baskets at work, in sidewalk trash cans. What are they?

Plastic water bottles.

Bottled water consumption is growing at a rate of 10% a year, faster than any other beverage including coffee and

Remember if you need...



- a Few Copies*
- To Send or Receive a Fax*
- a Notary (by appointment)*
- Pens*
- Scratch Pads*
- Letter Openers*
- Bridge Score Pads*
- a Glass of Water*
- a Restroom*
- or Just Want to Say Hello*
- Don't Hesitate to Stop by our Office*



The Notary Public
1987-5755

Advocate Of The Month

Congratulations to our
Advocate Of The Month,
Donna Duke

As the Advocate Of The Month she
receives a \$25 Gift Certificate To
Ottavio's Italian Restaurant.

Thank You!

**Call us to find out how you can
become Advocate Of The Month!**

milk. And while it is a healthy alternative to sugary drinks, there are many who suggest that tap water is actually held to *higher* quality standards than bottled water. And of course, it costs a whole lot less.

The tap vs. bottled water cost to the environment is a lot less, as well. Annual estimates of unrecycled plastic water bottles reach as high as 90%, more than 30 billion bottles whose production:

- Required the equivalent of more than 17 million barrels of oil, enough to fuel more than one million vehicles for a year.

- Created more than 2.5 million tons of carbon dioxide.
- Used three times the amount of water in the bottle.

Then there's the fossil fuel needed to transport the water from its source to its end user by trucks, trains and ships, all for a beverage that one Web site suggests, "for some brands, is just tap water in disguise." "Indeed," says another, "40% of bottled water began its life as tap water."



It frequently isn't convenient to recycle that plastic bottle when you've finished the water – you're at the beach or the ballpark where recycling bins are scarce (if available at all). The alternatives? Bring the empties home to recycle. Or purchase reusable water bottles and fill them with tap water. If you don't trust your tap water, consider purchasing a water filter. You can even buy reusable bottles with built-in filters!

September 11 Is Patriot Day

Patriot Day was signed into law on December 18, 2001 as a day to remember the September 11, 2001 terrorist attacks. You're encouraged to fly your flag at half-staff and observe a moment of silence to remember the people who lost their lives, and to honor the sacrifices of the firefighters, rescue and law enforcement personnel, military service members, and other citizens.

When I despair, I remember that all through history, the way of truth and love has always won. There have been tyrants and murderers, and for a time they can seem invincible, but in the end, they always fall. Think of this. Always.

– Mahatma Gandhi (1869-1948)

September Quiz Question

**Who is the only Englishman to
become Pope?**

Everyone who faxes, e-mails or calls
in the correct answer by the 25th of
this month will be entered into a
drawing for a \$25 gift certificate to
Wood Ranch BBQ & Grill.

Call in answers to Corrine 987-5755
x27 or email
info@barlowwilliams.com

No Pedal To The Metal

Aggressive driving costs you – at the gas pump. Speeding, rapid acceleration, and last-minute braking can lower your gas mileage by 33% at highway speeds and by 5% around town, according to www.fuel economy.gov. Sensible driving is also safer for you and others, so you may save more than gas money.

Quick Fix Vs. Real Solution



Putting the proverbial Band-Aid on your problems might feel better, but not for long. It takes diligent investigation to root out the underlying cause of problems before you can apply a real remedy. Yet sometimes we get so focused on addressing the symptoms of a problem that we lose sight of looking for a solution.

That’s what happened to some folks one day as they were picnicking. It was a popular place to spend an afternoon – a quiet, picturesque landscape that included a winding river. But suddenly, the pastoral scene was pierced with the cries of a baby.

As the picnickers looked around for the source of the cries, another cry could be heard – from a different infant!

“It sounds like they’re in the river!” called out a woman as she ran toward the water’s edge. The other picnickers followed her and saw that, indeed, one baby after another was floating downstream on the river’s current. No sooner would someone dive in to save one child than another would appear around the bend.

One woman watched the chaos for a few minutes, then took off running up the river bank.

“Hey, lady! Where do you think you’re going? We need everyone’s help saving these kids’ lives!”

The woman called back, “I’m going upstream to stop whoever’s putting the babies into the river.”

A smile is an inexpensive way to change your looks.

– Charles Gordy

REFERRALS ARE THE LIFE BLOOD OF OUR BUSINESS... WE BELIEVE IN REFERRALS! HERE ARE SOME OF THE PEOPLE WE RECOMMEND:

PARTY PLEASERS

For all your party planning needs

(805) 482-0339

GREEN’S TERMITE

For all your pest control needs

(805) 642-2177

NMS MOVING SYSTEMS

For all your moving needs

(805) 483-2497

MIRIAM’S CLEANING SERVICE

For all your home cleaning needs

(805) 797-6229

GOSE, LECHMAN & LUND

For all your estate planning needs

(805) 389-7374

CARRIGAN FINANCIAL GROUP

For all your mortgage planning needs

(805) 389-0282

ALL BARLOW LISTINGS IN LEISURE VILLAGE

40213 Village 40	Brentwood	\$250,000
33227 Village 33	Capri	\$289,000
16135 Village 16	Coronado II	\$290,000
1301 Village 1	Coronado II	\$325,000
34119 Village 34	Holmby	\$329,000
6312 Village 6	Galaxy	\$329,000
1123 Village 1	El Dorado	\$329,900

Information deemed reliable, but not guaranteed.

BARLOW RENTALS

Coronado II—\$1550 / month
Capri 2—\$1600 / month
Holmby—\$1650/ month
El Dorado—\$1775 / month

Information deemed reliable, but not guaranteed.

PROPERTY SOLD IN LEISURE VILLAGE 2008

Based on information from the
Ventura County MLS Corporation for the period
January 1, 2008 to August 26, 2008

MODEL	#SOLD	Average Price	Low Price	High Price	Avg Mkt Days
Amalfi	6	\$344,000	\$324,000	\$375,000	166
Avalon	1	\$159,000	\$159,000	\$159,000	120
Balboa	2	\$194,000	\$194,000	\$195,000	38
Bel Air	3	\$273,000	\$270,000	\$280,000	64
Brentwood	3	\$250,000	\$240,000	\$260,000	41
Capri	10	\$289,100	\$263,000	\$328,000	127
Capri 2	-	-	-	-	-
Coronado	-	-	-	-	-
Coronado II	3	\$275,000	\$250,000	\$300,000	55
Coronado 2-C	1	\$295,000	\$295,000	\$295,000	65
Coronado I-C	1	\$325,000	\$325,000	\$325,000	20
Del Mar	3	\$252,000	\$245,000	\$255,000	113
El Dorado	10	\$357,000	\$303,000	\$435,000	150
El Dorado I	-	-	-	-	-
El Dorado II	2	\$359,000	\$350,000	\$368,000	82
Fiesta	1	\$356,500	\$356,500	\$356,500	25
Galaxy	1	\$320,000	\$320,000	\$320,000	24
Holmby	4	\$325,000	\$295,000	\$353,000	98
La Jolla	6	\$484,700	\$435,000	\$519,200	140
Monterey	5	\$241,000	\$220,000	\$265,000	70
Monterey I	-	-	-	-	-
Newport	2	\$227,000	\$225,000	\$229,000	33
Valencia	6	\$407,500	\$365,000	\$500,000	120
TOTAL	70				

Information deemed reliable, but not guaranteed.

ALL ACTIVE LISTINGS IN LEISURE VILLAGE

Based on information from the
Ventura County MLS Corporation for
August 26, 2008

#	Model	Price
1	Newport	\$228,500
2	Brentwood	\$250,000
3	Monterey	\$259,500
4	Brentwood	\$259,900
5	Coronado	\$264,500
6	Del Mar	\$269,000
7	Capri	\$274,900
8	Del Mar	\$275,000
9	Capri	\$279,000
10	Monterey	\$285,000
11	Capri	\$285,000
12	Capri	\$285,000
13	Coronado II	\$285,000
14	Capri	\$289,000
15	Coronado II	\$290,000
16	Capri	\$296,500
17	Capri	\$299,995
18	El Dorado	\$299,999
19	Coronado I-C	\$305,000
20	El Dorado	\$309,900
21	Coronado II	\$310,000
22	El Dorado	\$315,000
23	Coronado II	\$319,000
24	Coronado II	\$325,000
25	Holmby	\$325,000
26	Holmby	\$329,000
27	Galaxy	\$329,000
28	El Dorado	\$329,900
29	Coronado I-C	\$337,000
30	Fiesta	\$339,000
31	Monterey	\$399,000
32	El Dorado II	\$399,000
33	Galaxy	\$399,000
34	Amalfi	\$400,000
35	Valencia	\$414,950
36	El Dorado II	\$425,000
37	Amalfi	\$429,000
38	La Jolla	\$478,900
39	La Jolla	\$495,000
40	La Jolla	\$499,000
41	La Jolla	\$499,500

For Questions or Additional Information Call The Barlow Group
(805) 987-5755 or Toll Free 1 (800) 382-2228. Information
deemed reliable, but not guaranteed.

Referral Reward Program

We want to thank those of you who have participated in the Client Referral program! Marketing for new clients costs us tons of time, money and energy. Like any company, we need new clients to stay in business. Over the years we've found that looking for new clients takes away from the time we would rather be spending with you and for you, and out with other clients.

If we helped you in the sale of or purchase of real estate, you know how well we serve our clients. If you refer your friends and relatives to us, everybody benefits. We can serve you better. We send you a nice gift. And we assure you that we'll take the very best care of any friends or family you refer to us.

For more information about our Referral Reward Program, just give us a call at 805-987-5755. It's a great program where, as our way of saying "thanks," we send you a token of our appreciation for recommending our services.

If you want any friends, coworkers, relatives, business acquaintances, etc. to receive a **FREE** subscription to this newsletter, please let us know their contact information and we'll send them the latest issue.

We'll also send them a note with their first issue telling them that you suggested they receive this newsletter, and to contact us if they would like to stop at any time. **If you enjoy this newsletter, share it with people you know, with no hassle for you!**

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The Barlow Buzz

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Return Service Requested

PRSR1 STD
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